



Agrochemicals Association  
of Kenya



# AGROCHEMICALS ASSOCIATION OF KENYA/CROPLIFE KENYA (AAK/CLK)



**ANNUAL  
REPORT  
▶ 2021**



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## CHAIRMAN'S MESSAGE



**Patrick Amuyunzu**

*Chairperson Agrochemicals Association of Kenya  
/ CropLife Kenya*

As the country wakes up to a new dawn where COVID-19 restrictions have finally been relaxed, we thank almighty God for this and looking forward for improved contribution of the agrochemical industry in the development of the country. Indeed, the "COVID-19" era paved way for doing things differently and the agriculture sector was not left behind. For this reason, agriculture remained resilient, and this demonstrated the fact that agriculture is truly the backbone of Kenya's economy. Through technology and partnerships with government and other stakeholders, the Association remained active and was able to roll her mandate without many disruptions.

2021 was a challenging year for the industry that saw a reduction of imports in pest control products mainly because of drought in most parts of the country. This indicates that the negative effects of climate change are real and therefore as an industry we should work around mitigating these effects by developing sustainable solutions for the farmers. The world and effectively the market, is moving towards supporting those agricultural systems that ensure sustainability and therefore a call to our members to be in the forefront of this endeavor. A good example is a policy from the European Union which is the largest trading block for fresh produce from Kenya, that requires food production to be done in a safe and sustainable way. This policy, christened "The EU Green Deal", is basically a Farm to Folk strategy that demands agricultural productions systems to safeguard the health of farmers, consumers, and environment.

The industry is still faced with negative publicity on pesticides by activists which began in 2019 and culminated in a petition in Parliament. The industry took this matter very seriously and with other stakeholders made concerted efforts in providing required information to the government and law makers, which resulted in a raft of recommendations by the Departmental Committee of Health in the National Assembly.

**" To build resilience and provide modern technologies to our farmers, we need a forward looking and pragmatic pest control regulatory system "**

A total of 17 recommendations were made which among other things pointed at reviewing the active ingredients and associated products. These recommendations are already with Pest Control Products Board (PCPB) for implementation. We are closely working with Pest Control Products Board (PCPB) on this and will strive to ensure minimum disruption in the industry

As we progress into 2022, we shall continue with efforts to improve on delivering our mandate and adding value to our members. As a Board it is our desire and objective to have a vibrant and responsive organization that has the needs of members at heart. Ever-since the enactment of the new constitution, we have seen a lot of improvement in serving our members. Sustainability of the Association has been and will remain a key subject of all our engagements. We intend to establish a base for the secretariat which we believe will optimize the use of resources that we get and hence move towards sustainability. Towards this end, we are targeting to have our own office space soon.

Further, we have started a journey to re-positioning ourselves and have a positive image to the society in view of the negative perception being created towards the use of pest control products. The result of this rebranding is for us to be viewed as important stakeholders in the development of this country while playing a critical role in provision of sufficient and safe food to the citizens.

On the policy front, we shall continue to support the review process of the Pest Control Products Bill and regulations which we anticipate completing this year. To build resilience and provide modern technologies to our farmers, we need a forward looking and pragmatic pest control regulatory system. Therefore, the Bill and regulations, once approved, will spur innovation, and address emerging issues including the domestication of EAC harmonization of pesticide registration guidelines, and recommendations from parliament committee on health following petition No. 70 of 2019.

We look forward to building on the gains achieved in the year 2021 and to this end, we have lined up a number of programs. We shall continue to work with government and other stakeholders and particularly I would like to thank the following partners for their technical and financial support: CropLife Africa Middle East (CLAME), Kenya Market Trust (KMT), Alliance for Green Revolution in Africa (AGRA), Business Advocacy Fund (BAF), and Kenya Crop and Dairy Market Systems project.

Finally, and not the least, I wish to thank members, the AAK Board and the various committees, and the secretariat for smooth and collaborative working that has ensured success in rolling out our mandate.



## Chief Executive Officer MESSAGE

Unlike in 2020, we have an opportunity today to meet and talk to one another. This is good and a great sigh of relief – a demonstration that the country indeed is on the path to recovery. In 2021 the country at large and the industry in particular continued to adapt to the pandemic related risks and associated mix of containment measures ranging from curfew to travel restrictions that had varying degrees of impact to each sector. However, our farming community and stakeholders demonstrated resilience—our farmers remained in the fields to grow safe food for use, distributors and stockists endured so that farmers received the inputs and advice they required while the Government supported businesses during the pandemic.



**Eric Kimunguyi,**  
*CEO Agrochemicals Association of Kenya /  
CropLife Kenya*

While the industry remains optimistic with the easing of the containment measures, it has had to grapple with many challenges: global policies like EU Green Deal, shifting consumer preferences, demand for sustainability and increased activism, among others. While some changes are good others threaten the industry's potential and propensity to innovate sustainable solutions to farmers.

As we strengthen and celebrate the industry's resilience, we must recognize that we are not out of the woods yet as one of the key contributors to business continuity during COVID-19 pandemic was categorization of agriculture as an essential service. Therefore, we must shift the focus of the industry, government, NGOs, communities, and businesses to be more proactive in post Covid policy making.



Members, it is against this backdrop the industry recorded an estimated decline of about 10% in terms of value compared to 2020 based on the value of imports. While this may not reflect on -the activities on the ground, it gives an indication of how the industry performed.

In 2021 CropLife International, through CropLife Africa Middle East and AAK, developed and launched a new paradigm – Sustainable Pesticides Management Framework (SPMF) which is a holistic, impact-driven framework to reduce the risks of pesticides and address the management of Highly Hazardous Pesticides (HHPs), all within the overall approach for sustainable pesticide management. Through these new innovative approaches, we continue to strengthen the industry support for the International Code of Conduct on Pesticide Management. The wider benefits of this framework include greater resilience to climate change in crop production by developing the necessary skills and capacity of farmers, regulators and policymakers, and the scaling up of innovative products and practices to reduce pest-related climate impact on crop production.

The results of the above initiative are already evident. Through risk-assessment training by international experts, we have been able to develop the skills, competences, and tools locally to conduct science-based pesticide risk assessment and set regulatory requirements. This has increased the capacity of regulators and industry to authorize appropriate crop protection products with appropriate safeguards based on local conditions. Further, we focused more on innovations to address emerging issues — access to Personal Protective Equipment by making them available and accessible through local manufacturing support and multi-stakeholder approach to reduce fungicide resistance.

Our commitment to sustainability was accelerated during the year; we strengthened our efforts towards stewardship by establishing systems to ensure responsible practices are implemented from manufacturing through to the use by farmers and the appropriate disposal of waste and non-used product. We have voluntarily collected empty pesticide containers for several years; we increased our collection centers by 30% last year with support from partners and now we are in the process of transiting to Producer Responsibility Organization (PRO) ahead of promulgation of the extended producer regulations. The Poison Information Service (PIS) was retooled and now it ensures pesticide incidents are accurately reported and recorded. We further commit that the poison center will be well-resourced and supported to enable it monitor, detect and respond to all types of incidents.

Public affairs, advocacy and communication became one of the major activities in 2021. We intensified our outreach and advocacy plan, focusing and investing in evidence-based advocacy programs alongside other business member organizations (BMOs) in managing negative publicity on pesticides.

AAK was heavily involved in the development of positions to calibrate local and foreign policies like EU Green Deal, EU Africa Deal and MRLs and Trade We launched the new-look and new-feel website that is versatile, easier to navigate with rich content to support our advocacy and communication programs. As we reflect on the past year, we are also reminded of the challenges ahead. We will continue to focus on building on the gains made in previous years and, more importantly, continue to develop the industry resilience and association's capabilities and networks to handle the emerging issues.

We will be focusing more on restoring the industry's reputation through a refreshed brand and strategy where stewardship and responsible management of pesticides are a pre-requisite and a fundamental element of the industry's long-term ambitions, vision, and goals. To this end, we support the conclusion of the pragmatic Pest Control Products (PCP) Bill and Regulations that will support new innovations, and sustainability that will endure all possible regulatory shocks and that seeks collaborative and profitable partnerships for co-creation between the government, NGOs, and private sector organizations. Allow me to thank partners, the government, and other stakeholders for making 2021 a memorable year. Special thanks to the board, various committees, and secretariat for making this happen.

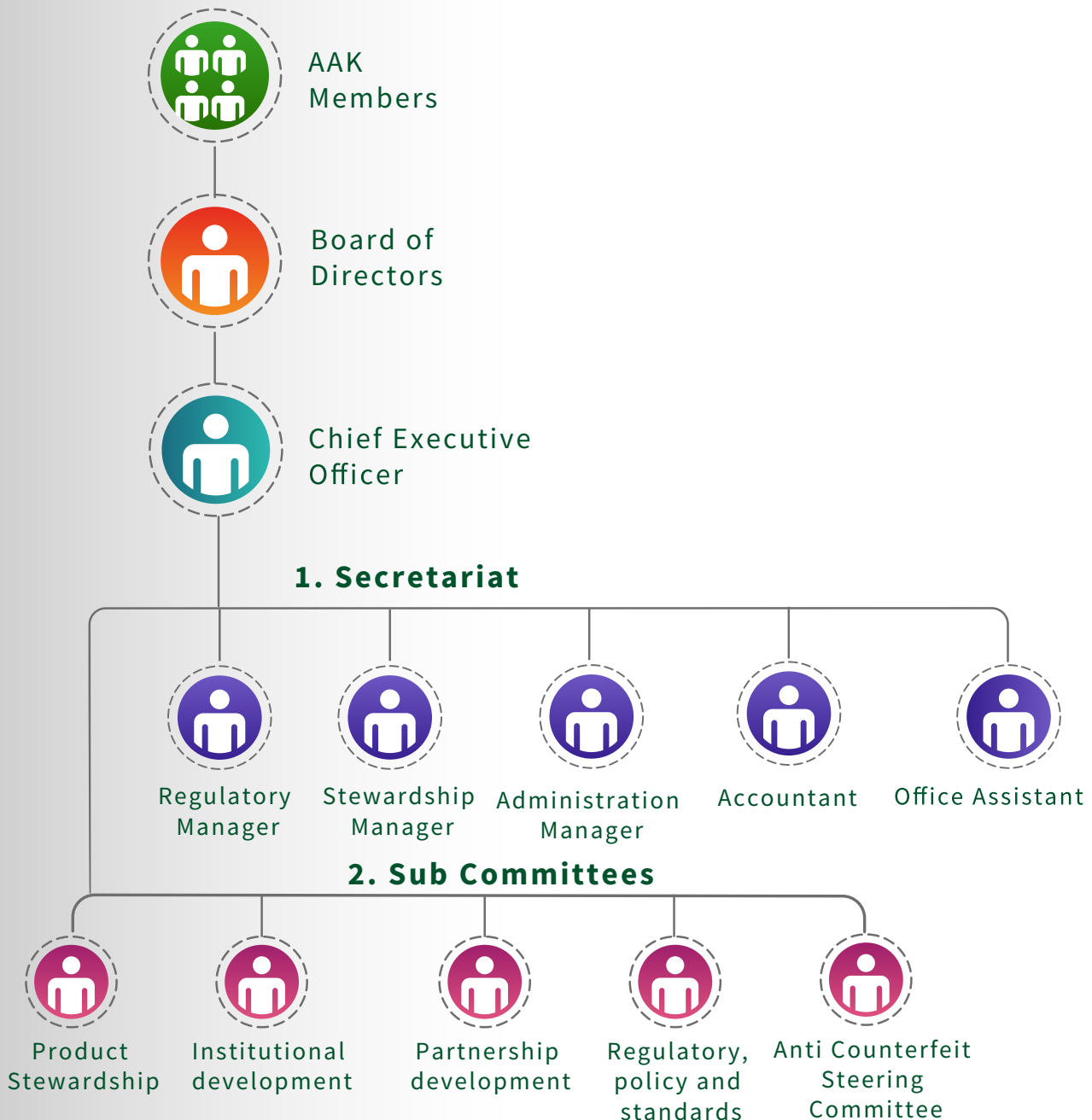


## AAK brief and organization structure

The Agrochemicals Association of Kenya (AAK) is the umbrella organisation in Kenya for Manufacturers, formulators, repackers, importers, consultants, distributors farmers and users. AAK also represents the International Agrochem Industry in Kenya and is therefore also known as CropLife Kenya.

Membership to the association falls under 3 categories namely; Full members, Associate members and Affiliate members.

### Organization structure



## 62nd Annual General Meeting (AGM) held on Friday, 26 March 2021

Agrochemicals Association of Kenya (AAK) held its 62nd Annual General Meeting (AGM) for the year ended 31st December 2020 on Friday, 26 March 2021.

.....  
The following are board members of the association: 2021/2022  
.....



Patrick Amuyunzu  
Chair  
*(Arysta LifeScience Kenya Ltd)*



Mr. Wachira Mureithi  
Vice Chair  
*(Ultravetis)*



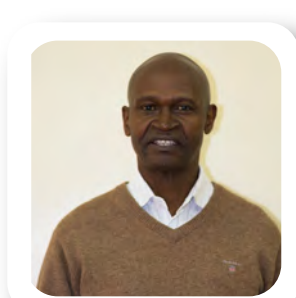
Mr. Fredrick Otieno  
Treasurer  
*(Syngenta E.A)*



Mr. Manoj Shah  
Ass. Treasurer  
*(Osho Chemical Ind.)*



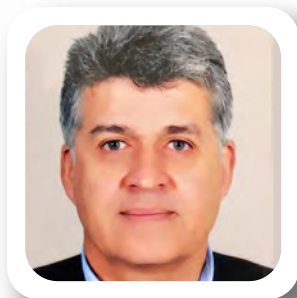
Mr. Hezekiah Macharia  
*(Twiga)*



Dr. Mwangi Gitonga  
*(Lessos)*



Mr. Evans Mutuva  
*(Mega Consult)*



Mr. Laurent Perrier  
*(Bayer E.A)*



Mr. Mwangi Muthee  
*(Bio Medica)*



## Sub Committee Chairpersons

### Product Stewardship

**Francis Karanja**  
(DDP Agrosociences Kenya Ltd)

Tasked with implementing programmes and activities to enhance the responsible use of pest control products

### Institutional Development

**Fredrick Otieno**  
(Syngenta E.A Ltd)

Tasked with ensuring the sustainability of the association in terms of human and capital resources.

### Partnership Development

**Hezekiah Macharia**  
(Twiga Chemical Industries)

Tasked with seeking and forming partnerships with other likeminded organizations .

### Regulatory, Policy and Standards

**Catherine Wangu**  
(Osho chemical industries)

Tasked with ensuring maintenance of quality standards and a favourable regulatory environment for industry

### Anti-Counterfeit Steering Committee

**Patrick Ngugi**  
(BASF East Africa Ltd)

Tasked with coming up with strategies for fighting illicit trade in the country

## SUSTAINABLE PESTICIDES MANAGEMENT FRAMEWORK (SPMF)

Through partnerships and innovations from our Global network partners, CropLife International (CLI) and CropLife Africa Middle East (CLAME) ; AAK/CropLife Kenya (CLK) sought to transform the governance of Pest Control Products (PCPs) through a strategy dubbed Sustainable Pesticides Management Framework (SPMF).

The medium-term initiative aims at fostering meaningful partnerships which promote the sustainable use of PCPs. SPMF advocates for a conducive National, regional and global regulatory/policy environment on matters related to The PCP Act-Cap 346, Pesticide risk management and assessment, Regional harmonization of regulations, pollinator health, active ingredients review, petition to withdraw certain products, pesticide resistance management and end user safety/awareness.

Through the implementation of various activities in 2021, we are bound to deliver on 3 resolutions in line with the SPMF strategy:

- Transparent dialogue with regulators and pesticide stakeholders on sustainable Integrated Crop Management, with decisions on pesticide regulation being Science based and in accordance with the FAO/WHO Guidelines of Management of HHPs
- Increased industry innovations and adoption of products that present low risk and can support Kenya's food safety and food security goals in a safe and sustainable manner.
- Industry alignment with the international Code of Conduct on Pesticides Management.

### 1.0 REGULATORY, POLICY & STANDARDS ACTIVITIES

During the year, despite challenges including those related to covid-19 and regulatory decisions impacting on the ease of doing business, capability building trainings and sensitization meetings were undertaken in 2021 in collaboration with KMT, CLI & CLAME as partners and support from SPMF project.

#### 1.1. Pest Control Products (PCP) Bill & regulations - Few steps remaining towards approval!!

The strive to review the 40 years old PCP Act 346 will soon come to an end as the new PCP Bill, 2021 nears the approval stage. The new Bill, which started in 2013 made a significant step when the Sector Technical Working Groups of Policy, Standards and Legislation (SWAGs-PLS) of the Joint Agricultural Sector Consultation and Cooperation Committee (JASCOM) on a meeting held on 14th December 2021 approved PCP Bill, 2021 and regulations for national validation. This was after incorporation of the stakeholders' comments from various counties and Regulatory Impact Assessment conducted. The activity was supported by Kenya Market Trust (KMT) and Sustainable Pesticide Management Framework (SPMF) and Alliance for a Green Revolution in Africa (AGRA) and Business Advocacy Fund (BAF).



*Participants of the Regulatory Impact Assessment*

The JASSCOM as a committee provides a framework for consultation and cooperation in line with the Intergovernmental Relations Act 2012. It oversees the functioning of the SWAGs-PLS to ensure that decisions and resolutions are circulated to and implemented by relevant entities within the two levels of government.

The Bill and regulations once approved will address emerging issues including the domestication of EAC harmonization of pesticide registration guidelines and recommendations raised in the petition No. 70 of 2019.

## **1.2 The status of the petition No. 70 of 2019 and the paradigm shift in approval of products the Pest Control Products Board (PCPB)**

### **(a) Petition No. 2019**

The spill of debate and allegations associating the use of pest control Products to chronic diseases to human and environmental degradations, which culminated to petition in Parliament seems to have triggered a paradigm shift in requirements and the process of approval of pest control products.



The petition submitted to parliament in 2019 to withdraw 262 pest control products and subsequent pressure on the regulator to act on the recommendations from the departmental committee has complicated the arithmetics and process of availing the product to the market. The association, with support from the industry has successfully sustained proactive education to policy makers and the general public on impact of removal of such products and need for responsible use of registered products. Though the report containing the 17 recommendation has not been tabled in Parliament for debate, it is generally deemed to have been brought back to the regulator (PCPB) for action.

The petition, generally has brought in a new approach in registration of new products and renewal of registered products - the requirement to provide risk assessment reports.

## (b) Active ingredients review and risk assessment

The following are highlights of the activities by Pest Control Products Board (PCPB) and the industry towards review of the active ingredients mentioned in the petition sent to parliament and its formulations.

- i PCPB through a circular asked the industry to provide risk assessment reports for the active ingredients in the petition.
- ii The industry and the regulator met and agree on the formation of a Taskforce to look into the 17 recommendations made by the Health Departmental Committee of Parliament.
- iii Industry re-trained staff handling risk assessment by international expert
- vi Active ingredients groups formed by the industry to evaluate ways of common defense of active ingredients where non confidential data is involved
- v Most members of the industry have already submitted the reports to PCPB
- vi PCPB developed review process flow chart and circulated to the industry for comments
- vii The industry through CropLife International commits to support review of 25% of the active ingredients in the petition together with associated formulations and will avail international experts to PCPB to help with the review process.
- viii PCPB began the review in December 2021 at a workshop held in Naivasha. The report of the review will be compiled after a workshop that will take place this year.

**PEST CONTROL PRODUCTS BOARD**  
(A Statutory Organization of Government)

Tel: +254-020-8021846/7/8  
Mobile: 0720 480 904/0735 778 743



P.O. Box 13794 - 00800  
Loresho, off Waiyaki Way,  
NAIROBI, KENYA  
Email: info@pcpb.go.ke  
md@pcpb.go.ke  
Website: www.pcpb.go.ke

Your Ref: .....  
Our Ref: **PCPB/111/REG/VOL.I/21/057**

Date: **11<sup>th</sup> March, 2021**

**TO: ALL LOCAL AGENTS/REGISTRANTS**

**RE: REVIEW OF THE ACTIVE INGREDIENTS (32) IN THE PUBLIC PETITION NO-70 OF 2019 REGARDING WITHDRAWAL OF HARMFUL CHEMICAL PESTICIDES IN THE KENYAN MARKET**

**PEST CONTROL PRODUCTS BOARD**  
(A Statutory Organization of Government)

Tel: +254-020-8021846/7/8  
Mobile: 0720 480 904/0735 778 743



P.O. Box 13794-00800  
Loresho, off Waiyaki Way,  
NAIROBI, KENYA  
Email: info@pcpb.go.ke  
md@pcpb.go.ke  
Website: www.pcpb.go.ke

Your Ref: .....  
Our Ref: **PCPB/111/REG/VOL.I/21/119**

Date: **10<sup>th</sup> June 2021**

TO ALL LOCAL AGENTS & Registrants

**REF: REQUIREMENT FOR RISK ASSESSEMENT FOR ALL PEST CONTROL PRODUCTS & LABEL EXTENSION PROPOSED FOR INTRODUCTION IN KENYA**

*Circulars from the Regulator to the Industry*

### 1.3 Status of Domestication of East Africa Community (EAC) and Harmonization of Guidelines on Pesticide Registrations in Kenya



*Participants of the EAC harmonization Validation Meeting*

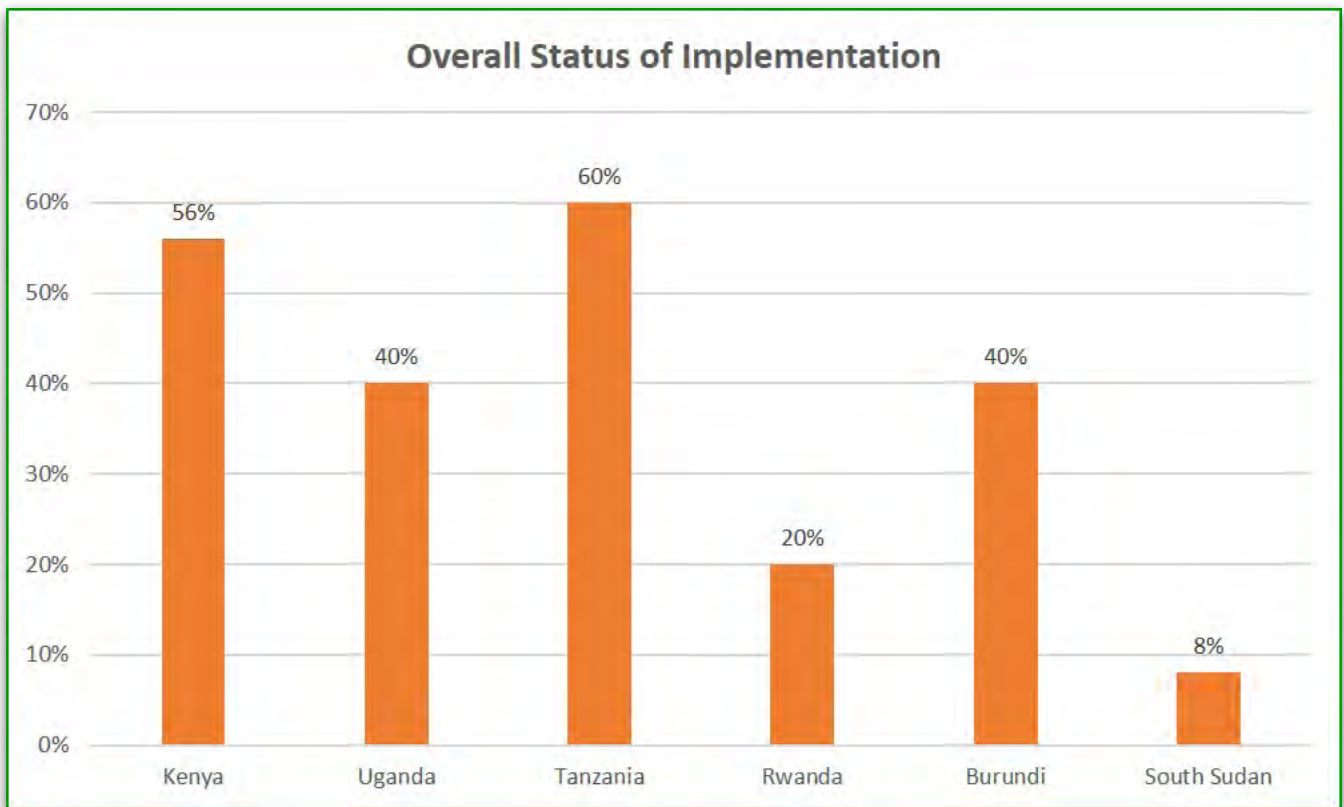
The varying guidelines and requirements for approval of pesticides in the six EAC partner states prompted the countries to harmonize them. The overall goal of harmonization is to facilitate increased farmer access to effective conventional pesticides and bio pesticides in EAC Partner States by supporting the domestication and implementation of the harmonized pesticide registration system.

The EAC Council of Ministers approved and endorsed the domestication of the six (6) sets of pesticide management guidelines including; the guidelines for evaluating and reporting the efficacy of pest control products for plants, guidelines for data requirements for the registration of conventional chemical pesticides used in Agriculture and Forestry as well as guidelines for conducting supervised pesticide residue field trials on crops. Secondly, they approved guidelines for designating efficacy trial centers; for registration of Biopesticides and Bio Control Agents for Plant Protection; and for Protection of Confidential Business.

#### STATUS OF IMPLEMENTATION OF EAC GUIDELINES

CropLife Africa Middle East (CLAME) assessed the status of the domestication and implementation of EAC harmonized pesticide guidelines in all the six EAC partner states. The table below show critical parameters and scoring criteria used to compare the level of preparedness within EAC partner states. The status of domestication of the EAC guidelines is also indicated per partner state.

Legal framework for pesticides	Existence
Development and/or review of a Policy on pesticides management	
Development and/or review of legislation on pesticides (Law (Act/Decree)	
Development and/or review of legislation on pesticides regulations to implement the EAC guidelines	
Establishment and/or review of a system (authority, office of the registrar, review committee) for regulation of pesticides, registration and post registration management	
Establishment and or review of Mechanisms for public awareness, education and participation	
Scale: 0-No action taken; 1-process initiated (25%); 2 process at 50%; 3-process at an advanced stage (75%); 4-Process at finalization stage (90%) and 5-process completed (90-100%)	



## 1.4 Advocacy/ Sensitization & Alignment with stakeholders

### 1.4.1 Emerging issue - Pollinator Health Symposium

Agrochemicals Association of Kenya/CropLife Kenya in partnership with Entomological Society of Kenya organized a virtual Pollinator Health Symposium. The purpose of the forum was to have a dialogue on the facts surrounding the issues of climate change and effects on biodiversity decline of pollinators, their health and the role they play in contributing to agricultural productivity. The meeting brought together stakeholders from academia, researchers, agrochemical industry, the media and various value chain players totaling to 114 participants and was held on April 2021.

It came out clearly that there exist gaps regarding information on the overall number of colonies (managed pollinators) or population sizes (wild pollinators) and seasonal prevalence of pests and diseases and effects on health status of pollinators. The forum recommended the need to educate and create awareness on strategies that promote pollinators health and develop a collaborative approach for all stakeholders on specific statistics regarding the decline of pollinators in Kenya



## 1.4.2 Advocacy engagement with 47 County Executive Committee Member (CECMs) representatives, regulators and growers' associations

To enhance responsible use trainings and awareness creation by use of county structures, a focused engagement with the County Executive Committee (CEC) Members from all the 47 counties was organized. The meeting deliberated on pertinent issues in the agricultural sector with the aim of forging a strategic partnership in addressing challenges affecting agriculture in the devolved system of government in terms of policy process and the use of pesticides.

The forum was well attended by key stakeholders from the Ministry of Environment, Horticulture Directorate (HCD), Kenya Plant Health Inspectorate Service (KEPHIS), Fresh Produce Consortium of Kenya (FPC-Kenya), National Potato Council of Kenya (NPCK), Cereal Growers Association (CGA) and regulators, Pest Control Products Board (PCPB).

The meeting agreed that:



a) A WhatsApp group be formed for ease of information and communication with county CECMs.



b) There is need for regular meetings.



c) Partners can start going to counties for engagement at county level.



d) Reviews be conducted every two (2) months to get concrete actions for way forward.



e) Pesticides are not harmful but there is need to emphasis on responsible use training through co-ordination with the counties.

The engagement was supported by SPMF and Corteva E.A Ltd

### 1.4.3 Stakeholders Consultative Meeting on Collaboration in Enhancing Access and Adoption of Personal Protective Equipment (PPE) for the Agriculture Sector

In response to the challenges of access, cost and comfortability of Personal Protective Equipment (PPE) as reported by the users, Agrochemicals Association of Kenya (AAK), in Partnership with the Kenya Bureau of Standards (KEBS) and CropLife Africa Middle East (CLAME) organized a one-day virtual meeting to discuss ways of enhancing access and adoption of PPEs for the agriculture sector.

The participants of the meeting included representatives from the Pest Control Products Board (PCPB), Kenya Association of Manufacturers (KAM), National Potato Council of Kenya (NPCK), Cereal Growers Association (CGA), Fresh Produce Consortium of Kenya (FPC-Kenya), Fresh Produce Exporters Association of Kenya (FPEAK), Kenya Flower Council (KFC), Food and Agriculture Organization (FAO), Moi University, Eldoret, Egerton University, State Department of Industrialization, local Personal Protective Equipment (PPEs) manufacturers and agrochemical industry members.

A technical committee was formed consisting of all the stakeholders for further engagement.

### 1.5 Kenya Revenue Authority (KRA) training on integrated customs procedures & HS codes

Delays occasioned by the requirements and necessary documentations during importation and clearance of products at the port of entry remains a challenge in the industry for the staff handling logistics and supplies.

In the month of March 2021, The Agrochemicals Association of Kenya in collaboration with Kenya Revenue Authority (KRA) developed integrated customs procedures and Harmonized Systems (HS) Codes course, tailor-made to our industry. A total of 31 staff handling logistics and supplies from the industry were trained.

Collaboration with the KRA continues and we urge members to participate in such trainings when called upon to enable the industry staff handle the ever-changing requirements in the import /export systems.





## 2.0 PRODUCT STEWARDSHIP ACTIVITIES

Under SPMF, the stewardships' objective is to mainstream activities in the public sector through close collaboration with the relevant Ministries. Mainstreaming means that we generate synergies with the public sector and achieve the desired outcomes, which are supported by resource allocation and conducive policies. The stewardship activities cut across from awareness creation, waste management, poison information centre and resistance management. The anticipated medium-term results are enhanced compliance to Pesticides Code of conduct, optimized crop production through effective pest control and reduction of potential harm to end users plus the environment.

Implementation was done through co-creation of activities with like-minded organizations, development of non-government partnerships and overall application of previous lessons learnt to address emerging challenges in the pesticide sector.

The following activities under responsible use of Pest Control Products were carried out in 2021:

### 2.1 Creating Awareness on Responsible Use of Pest Control Products (PCPs)

#### 2.1.1 Farmers

##### i. Partnership with Farm Africa to train farmers on Responsible Use of pesticides

In February 2021, AAK partnered with Farm Africa to train farmers on various aspects of responsible pesticide use. The topics highlighted were responsible handling and disposal of Empty Pesticide Containers (EPC) as well as use of Spray Service Providers (SSPs) to reduce farmers' exposure to pesticides. Other good pesticide application practices and advantages which can be harnessed from SSP's were also discussed in detail. Empty Pesticide Containers (EPC) as well as use of Spray Service Providers (SSPs) to reduce farmers' exposure to pesticides. Other good pesticide application practices and advantages which can be harnessed from SSP's were also discussed in detail.



**Figure 2:** Partnership with FarmAfrica to train farmers on Responsible Use. 24th February, 2021

FARM Africa is an NGO working in east Africa to reduce poverty by helping farmers grow more, sell more, and sell for more by not only boosting yields, but also gaining access to markets and value addition to their produce.

## ii. Taking responsible pesticide use to Nyeri coffee farmers



*Responsible Use Training - Nyeri coffee farmers*

Coffee is a key foreign currency earner for Kenya., According to the Nairobi Coffee Exchange; Kenya earned Kshs 109 billion from coffee in 2019. Coffee is also a significant consumer of pesticides which are used to manage insects, fungal diseases, and weeds. 266 coffee farmers' representatives and officials drawn from Kiama, Ndaroini, Othaya, Gakuyuni, New Gikaru, Mathira North, Rutuma and Mugaga coffee societies in Nyeri were taken through a 1-day sensitization training on the importance of proper handling of pesticides and pesticide waste. The trainings took place from 27th September to 7th October 2021 at the various coffee factories affiliated to the societies.

The coffee societies are part of the Empty Pesticide Container (EPC) collection programme in Kenya and the training offered an opportunity to address issues of triple rinsing of empty containers and store management to minimize stockpiling of

obsolete pesticides, factors that were identified as key concerns. In attendance at the trainings were representatives from Rain Forest Alliance, and AAK member companies where emerging issues such as how the use of certain pesticides could affect future markets and the effects and mitigation of climate change were also discussed.

The trainings were undertaken as a follow up to EPC retrieval and disposal which was done for the coffee societies in the region in early September of 2021. During the collection exercise, it was noted that most societies were not triple rinsing their containers and several of them had expired products in their inventory. A total of 4.4 tons of obsolete stocks and 800 kgs of empty pesticide containers were collected by Environmental Combustion Consultants Limited (ECCL) for disposal. The collection centres also received replacement bags for future disposal

### iii. FCM Training for Roses and Chilli Exporters

2 False Codling Moth (FCM) producer group trainings were held in partnership with Fresh Produce Consortium of Kenya (FPC-Kenya). The trainings addressed the management of False Codling Moth which is a major pest of concern to Chili and Rose farmers in Kenya.

### iv. Irrigation Scheme Trainings

5 RU trainings for farmers in Ahero, Kano, Kimira, Nyatike and Budalangi irrigation schemes were conducted.- 263 farmers were trained on proper application of Pesticides, PPE usage and proper disposal among other topics. Trainings were done in partnership with National Irrigation Authority.

## 2.1.2 Spray Service Providers (SSPs)

### Scaling Up of SSPs in Western Kenya Under Kenya Crop and Dairy Market Systems Project (KCDMS)



*Responsible Use training under Kenya Crops and Dairy Market systems project*

AAK in partnership with the KCDMS/USAID project commenced the 2nd phase of SSP trainings in Kakamega, Vihiga, Homa Bay, Migori, Kisii and Kisumu counties. The phase targets 480 SSPs who are linked to various farmer and producer groups in the regions such as Farm to Market Alliance, Kakamega Dairies among others.

SSPs play a vital role in ensuring safe use of pesticides by reducing farmers' exposure to pesticides who have over the years not been observing all the manufacturers recommendation on usage of Personal Protective Equipment (PPE). They also ensure correct pesticide application dosage using calibrated equipment as well as oversee proper disposal of empty pesticide containers.

The training offered by AAK and Pest Control Products Board (PCPB) enables them to understand the importance of adherence to recommended dosages alternation of active ingredients, observation of

pre-harvest intervals and incorporation of IPM in food safety for consumers as well as mitigate pesticide resistance. Linkage of SSPs to producer groups and member companies has proven vital in SSPs getting steady work and improve their skills through mentoring on good agricultural practice. AAK calls upon members and stakeholders to support the SSPs as they undertake this key role in food production. 541 new SSP's were trained in 2021.

In addition, 324 spray gang members/pesticide applicators were taken through 1 day sensitization trainings in partnership with CGA/FTMA. The spray gangs are key labor crop production, and their mainstreaming would enhance responsible application of pesticides.



**KCDMS SSP trainings- 438 SSPs**

**Corteva SSP trainings, Mwea- 28 SSP's**

**PCPB SSP trainings, Nyandarua- 26 SSPs**

**Bomet ASDSP SSP training- 24 SSPs**

**PCPB SSP trainings, Nyandarua (2)- 25.**



## 2.1.3 Agrodealers

### Empowerment of Farmer Service Centres in Meru for Enhanced Customer Care

Farmer Service centres are an initiative of the Farm to Market Alliance (FtMA) and Cereal Growers Association (CGA) where farmers are supported to set up crop aggregation centres and agro-input supply shops for farmers in the 12 counties that FtMA operates. The initiative is a partnership between CGA, World Food Programme, Bayer E.A.L, Syngenta and Yara fertilizer Ltd.

Regions that have set up FSC's are Meru and Tharaka Nithi counties where 24 FSC's have already graduated to selling of inputs as agrodealers in addition to the crop aggregation services. Being fledgling agrodealers, they were inducted into the business by offering them training on the dos and don'ts of the pesticide trade. The training was held on 9th September 2021 at Paramount Hotel, Meru. They were taken through the basics of responsible use such as; avoidance of counterfeits, proper interpretation of the pesticide labels as well as the code of conduct on pesticide distribution.



The FSCs have proven to be a key ally in retrieval of empty pesticide containers by hosting 10 EPC collection centres in Meru County. Going forward, AAK hopes to forge a stronger partnership with FSCs that will curtail counterfeit pesticides and ensure farmers are accessing PPEs affordably.

## 2.1.4 Young professionals.

### Empowerment of Farmer Service Centre A new generation leverages technology to promote responsible use of PCPS to ensure food safety and security s in Meru for Enhanced Customer Care



*Officer from AAK facilitating the event during the workshop at RVTTI, Eldoret*



*Participants during the training at RVTTI, Eldoret.*

As part of its mandate in promoting public education concerning safe use of pesticides and in response to raising awareness on the Extended Producer Responsibility (EPR) regulation 2020, issued by the Ministry of Environment & Forestry, the Agrochemicals Association of Kenya (AAK) organized and trained over 200 final year students enrolled for Agriculture and Environmental Science courses at the Rift Valley Technical Training Institute (RVTTI) on responsible use of pesticides.



RVTTI offers: artisan, craft, diploma, and higher diploma courses with a bias to practical industrial applications. The three-day workshop, which covered the Spray Service Provider (SSP) curriculum, comprised 10 staff members from the respective departments, and 220 final year students pursuing agricultural and environmental courses. The training took place from 14 July to 16 July 2021 at the institution compound and was officially opened and closed by the institute's Deputy Principal, Madam Janet Otieno.

## 2.1.5 Technical Staff

### i. Subject Matter Specialist on Trainings of Partners

A key driver for dissemination of responsible pesticide use extension messages is the availability of trained personnel who can deliver the subject content accurately and in a refined manner that can be understood by the audience who are farmers and agrodealers.

As part of our strategic partnerships, AAK facilitated 2 Subject Matter Specialist (SMS) trainings for technical staff of Cereal Growers Association, Bomet County, and Agventure Ltd in Nakuru, to impart skill and knowledge on the responsible use of pesticides. The trainings were held from 11th to 15th October



*Cereal Growers Association (CGA) undertaking Subject Matter Specialist (SMS) training*

2021 for Bomet County and 8th to 12th November 2021 for the CGA/Agventure cohort. A total of 48 participants were trained with 22 extension staff from Bomet County, 21 technical field staff from CGA and 5 from Agventure Ltd.

## ii. Pest Control Operators( PCO) Trainings

2 (PCOs) trainings on structural pests and Public Health pest management were held in partnership with Pest Management Association of Kenya (PEMAK) with 57 participants attending. The training enhanced the professionalization of pesticide application commercially in Kenya..



## iii. AAK Member company trainings on RU via digital links

Three (3) Trainings of AAK member companies were conducted and they emphasized on RU of pesticides. A total of 162 staff from various companies were trained. AAK urges its entire member companies to ensure their field and technical staff are trained in responsible handling and application of pesticides. This translates to them giving better advice to farmers on the same during their interactions

## iv. Innovations in Pesticide Applications.



*Drone pilots on Responsible Use of Pesticides*

PESTICIDE APPLICATION TECHNOLOGIES HAVE EVOLVED OVER THE LAST 20 TO 30 YEARS.

For many medium and large-scale farmers in the 90's, their preferred options for pesticide application were either boom sprayers or motorized pumps. A few large-scale farmers could afford the services of

airplane applicators which were mostly a preserve for the control of strategic pests such as desert locusts. Small-scale farmers still rely on knapsack sprayers for their pesticide application needs. In the new millennium GPS operated boom sprayers came into the picture and offered a remote application option which due to its capital cost was not widely adopted.

Recently, the entry of drones is shaping up to be the next frontier for pesticide application especially for medium and large-scale farmers. Drones have several advantages such as precision in application, maneuverability in uneven terrain and quick application over large areas. A major advantage of drone application is the exposure time for the applicator and the farmers is greatly reduced since they only interact with the pesticide during measuring, mixing, and loading. The drone is programmed to stop application once its senses an animal or a person in its pathway.

To enhance the capacity of drone pilots for safer application, AAK conducted a 1- day training to 7 drone pilots from Astral Aerial Ltd on responsible handling of pesticides held on 18th November 2021. The training covered topics such as responsible handling of pesticides (during purchase, transportation, storage, mixing/measuring application, and disposal), first aid for pesticide poisoning, use of Personal Protective Equipment (PPE) and pesticide classification and toxicity. It was an eye opener for the pilots and they appreciated the new knowledge gained that will go a long way in ensuring they offer quality services to their clients.

**NOTE:** Astral Aerial Ltd is a drone solution company based in Nairobi whose main business is provision of drone pesticide application as well as drone-based aerial photography and mapping.

## 2.2 EXTENDED PRODUCER RESPONSIBILITY

### 2.2.1 Setting up Collection Centers ; Enhancing Empty Pesticide Container (EPC) Management

Many farmers in Fruit, Vegetable and Coffee value chains are trying to penetrate Global markets and are therefore subject to the utmost Good Agricultural Practice (GAP) standards. The European Union (EU) of farm to fork strategy might however become an impediment to them achieving this dream. AAK assisted several farmers to properly safeguard and dispose Empty pesticide Containers responsibly by facilitating EPC collection from farms in Nyeri, Embu, Kirinyaga, Nakuru, Kiambu and Machakos Counties. In partnership with Bayer East Africa Ltd , Syngenta EA Ltd, Cereal Growers Association (CGA), Farm to Market Alliance (FtMA), cereal, and potato farmers in; Meru, Nyandarua and Narok benefitted from the setting up of 43 new Empty Pesticide Container (EPC) collection centers in these counties. Partnership with the local Farmer Service Centre network formed the backbone of the Collection centers.





## 2.2.2 Market Storms for awareness on Empty Pesticide Containers Management

One of the key Farm to Market Alliance (FtMA's) priority areas under productivity is safely produced and healthy foods. This includes proper usage of agrochemicals and disposal of Empty Pesticides Containers' (EPCs) at the farm and Farmer Service Centres level. Improper handling and disposal of these containers pose a serious human and environmental health in a way that also threatens posterity.

To achieve this intervention, on 02 June 2021, (AAK), Bayer and FtMA partnered to establish 41 collection centres in Meru, Nyandarua and Narok counties as shown in the table below. The three counties act as pilot projects, where success and lessons will be captured that will inform scale-up to other FtMA counties of operations.

County	Number of collection centres established
Narok	13
Nyandarua	18
Meru	10
<b>Total</b>	<b>41</b>



### Market-storms for sensitization, branding and equipping the collection centres

Proper handling, collection and disposal of chemical containers campaigns were carried out in the four FtMA regions between 10 and 25 May 2021 (See Annex 1). Collection bags and branding materials were also distributed across the 41 collection centres and nearby agrovets. The events targeted market centres during market days. Audience reached ranged from 250- 500 per market storm events.



<https://m.facebook.com/WeruTV/videos/1032414777290805/>



<https://twitter.com/citizentvkenya/status/1395695637161709569?s=20>

### 2.3 Poison Information Service (PIS)

As a service where users can get first aid instructions in cases of pesticide exposure, The Association runs a toll-free call center. It is mandatory for all manufacturers to place the toll-free lines on their labels as a way of communicating to users who may encounter adverse effect during the usage of the pesticides. A main challenge with the PIC since it was started in 2015 has been the number of non-poison related calls made to the call center.

In 2021, AAK embarked on an upgrading mission which saw the entry of a physical call center where calls were received and evaluated before onward transmission of poison related cases to the medics. The system is up and running since November 2021 and is expected to smoothen operations of the PIC. In addition, it has digitized data collection where all cases- poison or non-poison related, are recorded and further assistance offered to the farmers.

In 2022, we expect to achieve more collaboration with health service providers, to get more data on possible poisoning cases which may not be directly reported to the PIC. This shall inform mitigation measures taken to ensure the safety of farmers and end users of pesticides in Kenya.

### P.I.C. CALLS 2021

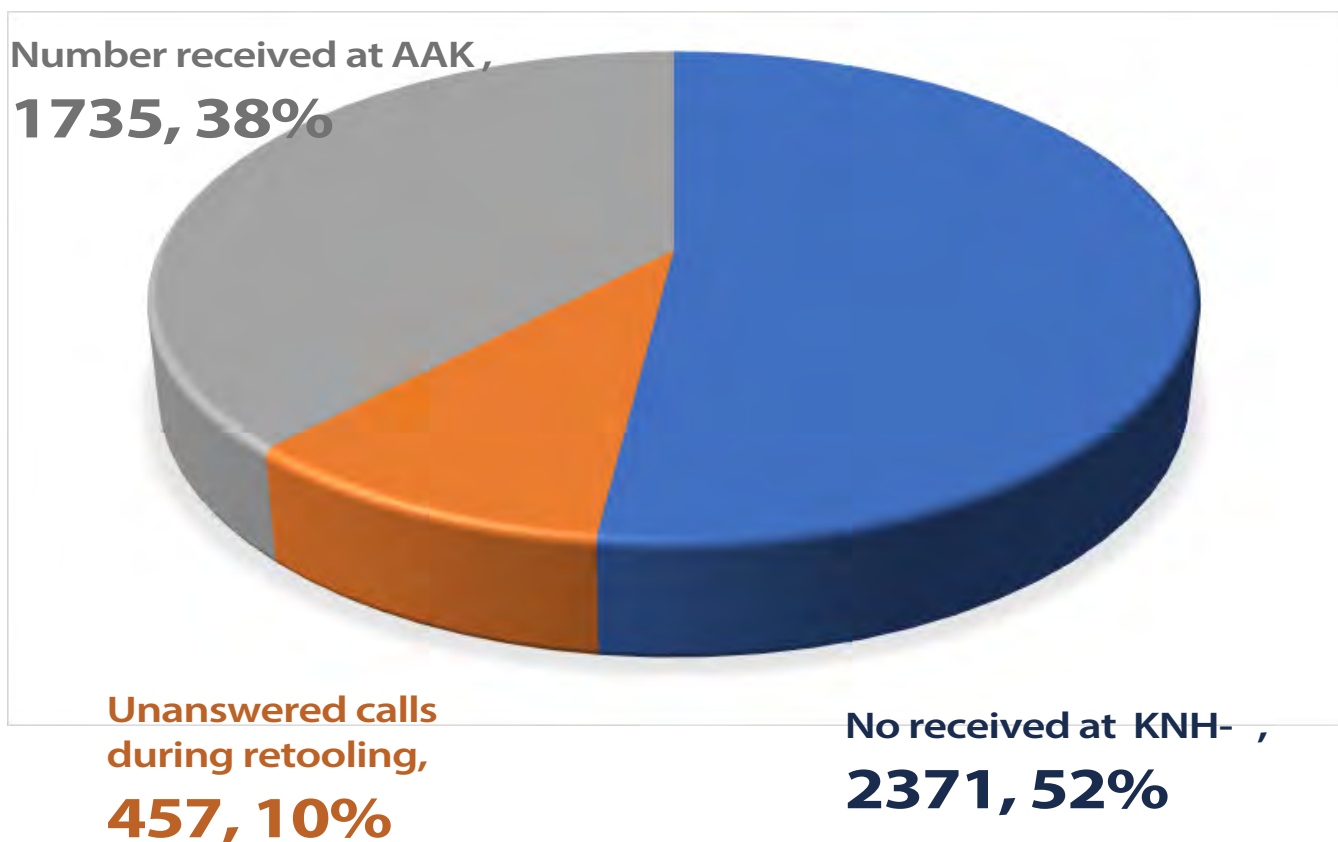


Figure 1: proportion of calls received at the PIC.

## 3.0 INSTITUTIONAL DEVELOPMENT

### 3.1 Special General Meeting (SGM) of the Agrochemicals Association of Kenya

At the Association's Special General Meeting (SGM) held on 26 March 2021, members ratified the formation of a Producer Responsibility Organization (PRO) to manage the industry's waste. Members shall be required to align themselves with these regulations by forming an Extended Producer Responsibility Organization and registering a PRO to execute the obligation on behalf of its members. Discussions are ongoing between AAK and Kenya Association of Manufacturers (KAM) for possible partnership in the implementation process

#### Producer Responsibility Organizations Obligations.



1

The PRO shall be responsible for executing EPR obligations on behalf of its members.



2

Organize and manage collection, sorting, material recovery, recycling, treatment and end of life management of its members' products.



3

Establish post-consumer collection and take back schemes system



4

Provide financial contributions to be used to accomplish the EPR obligations as set.



5

Be responsible for modulation of EPR fees according to established environmental criteria

**\* PRO refers to a membership organization set up to assume legal obligation to implement extended producer responsibility on behalf of its members in a pooled compliance team".**

### 3.2 Consultative Breakfast Meeting with Member Companies Chief Executive Officers, Company Directors and Country Heads

On 02 July 2021, the Agrochemicals Association of Kenya (AAK) organized a consultative breakfast meeting with the CEOs, company directors and country heads of member companies which was held at Raddison Blu, Nairobi.

The meeting discussed the strategic direction of AAK, Extended Producer Responsibility (EPR) regulations and emerging global and local regulatory issues.



Breakfast meeting with CEOs of AAK Member companies

### 3.3 Celebrating National Customer Service Week (NCSW) -2021

Every first week of October has been set aside to celebrate customer service worldwide.

On October 4 - 8 October 2021, the association for the first time celebrated the National Customer Service Week (NCSW- 2021) which was a much-needed chance to recognize the efforts of all our members and stakeholders. It's been nothing short of a busy and challenging year for the industry, from Covid-19 enforced new working practices, to the impact of the sustained negative narrative on our products, which is increasingly becoming an emerging factor hampering Africa's food security. Each day of the NCSW 2021 began with a theme message which was emphasized throughout the week. The daily messages were designed to recognize our industry's collective commitment to delivering excellent service to the industry.



To round off the week, the association awarded its members and stakeholders with certificates of

appreciation for the continued support in the association's pursuit of product stewardship for responsible and sustainable management of pest control solutions.

The association, through its online messages, also recognized Kenyan farmers who are doing their best to ensure Kenya is food secure. COVID-19 experience has proven that Agriculture is one of the resilient sectors of our economy, hence it was also important to applaud our farmers – our heroes – for

### 3.4 Website Launch During Customer Service Week

**aak**  
Agrochemicals Association  
of Kenya

*#ThePowerofService*

**CropLife**  
KENYA

Our website  
**www.agrochem.co.ke**  
will be live on  
**5 October 2021**

- ▶ Exciting content
- ▶ Versatility - swift navigation on all digital tools
- ▶ Integrated social media to foster communication and feedback from members and stakeholders

Wishing You a  
**Happy**  
CUSTOMER SERVICE  
WEEK

Good service includes the ability to use and integrate the right technology at the right time to serve customers. Agrochemicals Association of Kenya/CropLife Kenya is constantly working towards improving its measures for quality service. Hence, during the customer service week, the association was also able to launch its new improved website [www.agrochem.co.ke](http://www.agrochem.co.ke) which is designed for easy access to information and resources.

Members, stakeholders, and the public have been encouraged to visit the new, improved website to learn more and to give feedback on how the association can improve access to quality input and implement sustainable farming practices.

## 4.0 PARTNERSHIP BUILDING

### 4.1. Membership Recruitment Drive

Membership is the lifeblood of any Business Membership Organization (BMO). The association's intention is to increase its membership base by attracting all companies paying levies and to retain its existing members. This will go a long way in ensuring the agrochem industry and the association achieves 100% self-regulation through adherence to the FAO and AAK Code of Conduct in terms of distribution and handling of pest control products. Toward this end, the association has put in place value proposition for its existing members and the prospective members. The association, in its day-to-day activities, continues to implement some of the strategies from the developed member's value proposition in order to broaden its membership base and bring on board to the AAK membership all the actors within the agrochem sector.



On 24th November, 2021 the Secretariat held a membership drive where the prospective members and the Secretariat deliberated on areas of collaboration and partnership. The meeting took place at Movenpick Hotel, Nairobi.

### 4.2 Membership Development

The association was able to increase its membership with six (6) members joining through its Partnership Building Committee.

We welcome the following new members to the association who joined during the year 2021.

- Adama Agriculture East Africa
- Mbaki Agric-Inputs Distributors Ltd
- Agrosolutions Limited
- Rainbow Agro Sciences Ltd
- Farmfix Africa Co. Ltd
- Farmcare Solutions Ltd

#### AAK MEMBERSHIP

YEAR	FULL	AFFILIATE	ASSOCIATE	Totals
2021	59	8	4	71
2020	50	7	1	58
2019	51	7	2	60

### 5.1 Advocacy to counter the sustained campaign against pesticides

The advocacy to counter activism against pest control products has been ongoing through the main and social media platforms. The association continues to assure policy makers, farmers, and general public on the safety of the pest control products and other necessary technologies used by the farmers.

The association appreciates that working with various partners is central in accelerating reach and impact. Hence the association has deepened its relations with governments, parliamentarians, peer associations, international actors, and other complementary actors.

To get more insights into our advocacy activities, kindly see the following links



Watch full videos:

[Stakeholders want parliament to review proposed ban on pesticides](#)

[Farmers petition Parliament to review EU policy](#)



Read Publications

[Why your plate of chips may cost more in future](#)

[Farmers petition MPs over pesticides ban](#)

[Farmers petition Parliament to review EU policy](#)

## 6.0 ANTI-COUNTERFEIT CAMPAIGNS

AAK held training for agro-dealers drawn from Makueni, Nakuru and Kirinyaga Counties in December 2021. The trainings emphasized the need for adherence to the Code of Conduct in terms of compliance to distribution of pesticides. Counterfeits were identified as a key challenge to both trade volumes and reputation of pesticides. This has been brought about by an influx of illegal products from neighboring countries, which are penetrating to the interior agricultural zones away from the borders. Participants agreed to give immediate feedback to PCPB and AAK on outlets which are stocking illegal products.



### 6.1 Agro-dealers Sensitization training on Counterfeits and Good practice

In partnership with the Pest Control Products Board and various County Governments, AAK undertook 3 sensitization trainings for agro-dealers in Makueni, Nakuru and Kirinyaga Counties. The trainings focused on the importance of conducting sales and distributions of pesticides in an ethical way as guided by the Pest Control Products Act and the AAK code of conduct.

Counterfeits have become a major issue in the recent past with products gaining entry to the interior farming communities through our porous borders with neighboring countries. The use of registered pesticides on unprescribed crops has also been a challenge which was addressed during the sensitization forums. The role of agrodealers as the last link to farmers was emphasized and they were tasked with ensuring they make appropriate recommendations to farmers to minimize misuse of pesticides and enhance food safety.



## Joining AAK

To join the association click the link below for more details

<https://agrochem.co.ke/joining/>



## A. Expenditure and Income Statement

### AGROCHEMICALS ASSOCIATION OF KENYA

Annual report and financial statements

As at 31st December 2021

#### Statement of Financial Position

	2021 Kshs	2020 Kshs
<b>Non-current assets</b>		
Property and equipment	9,184,215	4,857,996
Intangible assets	165,667	207,083
	<u>9,349,882</u>	<u>5,065,079</u>
<b>Current assets</b>		
Other receivables	2,551,248	3,457,679
Financial assets	50,780,397	37,189,545
Cash and cash equivalents	32,151,264	14,745,354
	<u>85,482,909</u>	<u>55,392,578</u>
<b>Total assets</b>	<b><u>94,832,791</u></b>	<b><u>60,457,657</u></b>
<b>Reserves and liabilities</b>		
<b>Reserves</b>		
General reserves	61,454,259	50,248,027
	<u>61,454,259</u>	<u>50,248,027</u>
<b>Current liabilities</b>		
Trade and other payables	4,372,019	5,758,649
Tax payable	634,728	343,639
Designated funds	28,371,785	4,107,342
	<u>33,378,532</u>	<u>10,209,630</u>
<b>Total reserves and liabilities</b>	<b><u>94,832,791</u></b>	<b><u>60,457,657</u></b>

**AGROCHEMICALS ASSOCIATION OF KENYA**

Annual report and financial statements

For the year ended 31 December 2021

**Statement of Comprehensive Income**

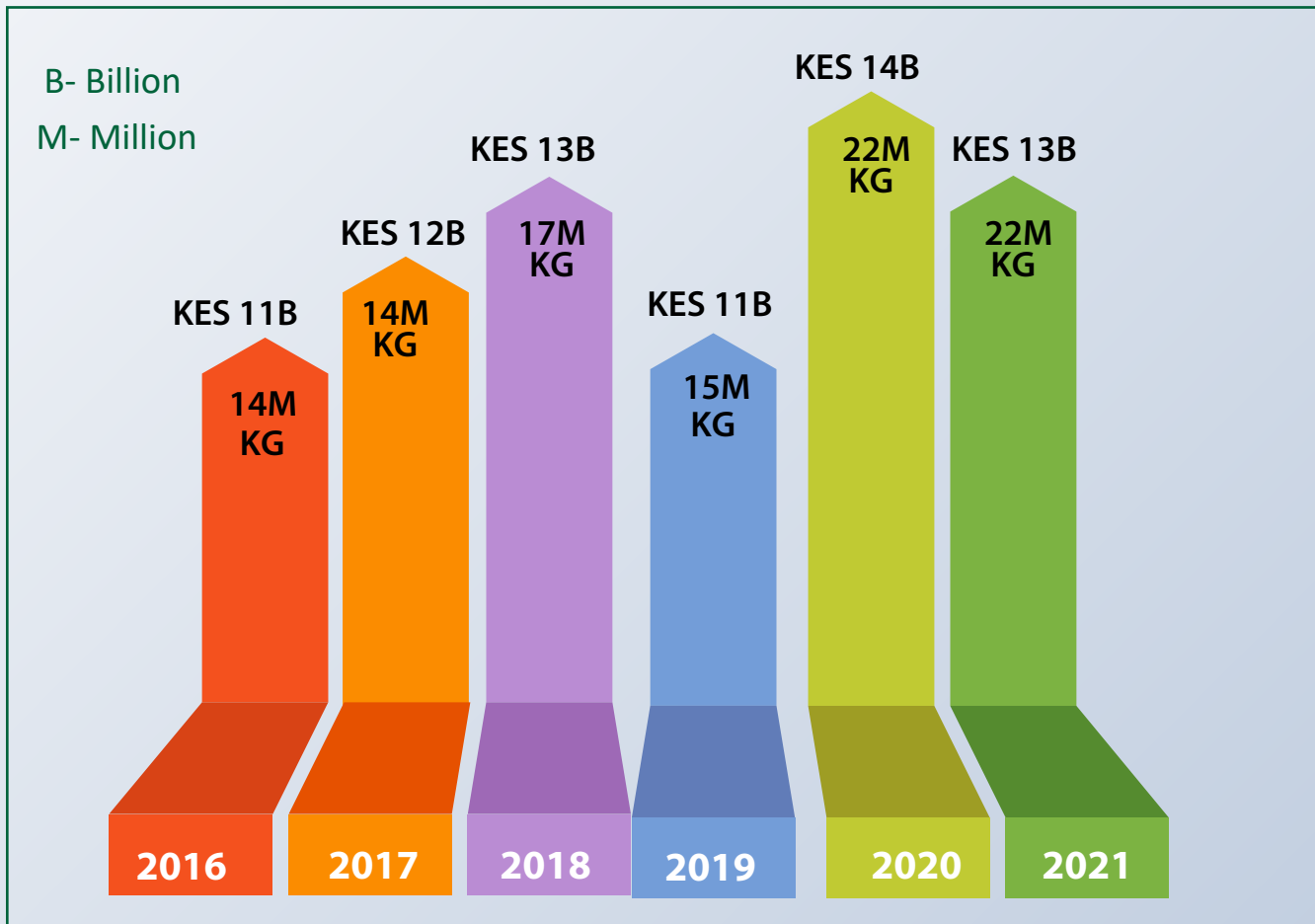
<b>Income</b>	<b>2021 Kshs</b>	<b>2020 Kshs</b>
Association income	60,606,506	64,479,032
Other income	<u>4,449,345</u>	<u>2,317,665</u>
<b>Total income</b>	<b><u>65,055,851</u></b>	<b><u>66,796,697</u></b>
<b>Expenditure</b>		
Product stewardship	22,912,398	23,590,579
Stewardship and partnership activities	8,751,370	7,309,535
Regulatory, policy and stewardship activities	1,069,968	612,191
Institutional development stewardship support	18,863,969	17,764,490
Anti-counterfeit stewardship activities	326,336	358,055
Risk and audit activities	511,887	792,820
Other associations	316,750	308,000
<b>Total expenditure</b>	<b><u>52,752,677</u></b>	<b><u>50,735,670</u></b>
<b>Surplus before taxation</b>	<b>12,303,174</b>	<b>16,061,027</b>
Tax charge	<u>(1,096,942)</u>	<u>(552,528)</u>
<b>Surplus from operations</b>	<b>11,206,232</b>	<b>15,508,499</b>
<b>Designated project</b>		
Grants received	45,402,836	3,775,800
Projects expenditure	<u>(19,138,392)</u>	<u>(7,923,764)</u>
	<u>26,264,444</u>	<u>(4,147,964)</u>
<b>Surplus for the year</b>	<b><u>37,470,676</u></b>	<b><u>11,360,535</u></b>

## IMPORT ANALYSIS 2016- 2021

According to this analysis, Pesticide imported in 2021 was **22,496 tons** valued at **Kshs. 13.125 billion**. This is **434 tons** decrease in volume compared to **22,930 tons** imported in the year 2020 and valued at **14.98 billion**. The value of importation decreased by **12.4%** from 2020 to 2021.

### PESTICIDE YEARLY TOTALS IMPORT QUANTITY & VALUE KSH

**Volume(KG/LITRE) % Growth 2021 -2%**  
**Revenue (KES) % Growth 2021 -12.4%**



YEAR	VOLUME IN KG/LITRE.	REVENUE KES
2016	14,685,034	11,471,739,874
2017	14,736,640	12,716,159,414.49
2018	17,829,997	13,123,517,671.36
2019	15,308,168	11,393,478,615
2020	22,930,659.12	14,982,860,693.74
2021	22,496,386.79	13,125,581,201.51
<b>% Growth 2021</b>	<b>-2%</b>	<b>-12.4%</b>

<b>AAK MEMBERSHIP 2021</b>			
	<b>COMPANY</b>	<b>ADDRESS</b>	<b>MEMBER NO.</b>
	<b>FULL MEMBERS</b>		
1	ADAMA AGRICULTURE EAST AFRICA	40034-00100	AAK/413
2	AGRICHEM AFRICA LIMITED	49430 00100, NBI	AAK/339
3	AGRISCOPE (AFRICA) LTD	39647-00623 NBI	AAK/331
4	AGROSOLUTIONS LIMITED	53418-00200	AAK/415
5	AMIRAN KENYA LTD	30327 ,00100, NBI	AAK/219
6	ARYSTA LIFE SCIENCE KENYA LIMITED	30335-00100 NBI	AAK/328
7	BIMEDA LTD	30620-00100 NBI	AAK/365
8	BASF EAST AFRICA LTD	24271-00100	AAK/220
9	BAYER E. A. LTD	30321, 00100-NBI	AAK/128
10	BELL INDUSTRIES LTD.	18603,NBI	AAK/211
11	BIOMEDICA LABORATORIES LTD	66627, 00800 NBI	AAK/341
12	BOTACHEM ENTERPRISES LTD	66934-00200	AAK/405
13	CHEMRAW E.A. LTD	47358-00100 NB	AAK/204
14	CKL AFRICA LTD	40596 00100, NBI	AAK/133
15	CROPTECH KENYA LTD	137-00618	AAK/406
16	CORTEVA AGRISCIENCE LTD	2170, 00606 NBI	AAK/380
17	DERA CHEMICAL INDUSTRIES	45145 00100,NBI	AAK/142
18	DUDUTECH INTERGRATED PEST MANAGEMENT	1927,20117 NVS	AAK/266
19	EAST AFRICAN BUSINESS CO.	29024-00100, NBI	AAK/389
20	ELGON KENYA LTD	46826, 00100, NBI	AAK/232
21	EXPORT TRADING CO. INPUTS KENYA LTD	57661, 00200 NBI	AAK/382
22	GREENLIFE CROP PROTECTION AFRICA LTD	24942, 00100 NBI	AAK/361
23	FARMFIX AFRICA CO.LTD	378,00521 NBI	AAK/417
24	FMC KENYA BRANCH	254559, 00100 NBI	AAK 403
25	FEDO AGENCIES LTD	1977, 00200 NBI	AAK/307
26	HANGZHOU AGROCHEMICAL INDUSTRIES	17121-0020100	AAK/399
27	HIGHCHEM MARKETING LIMITED,ESSENTIALS DIVISION	30467,00100 NBI	AAK/327
28	IMPACT CHEMICALS	3977,00200 NBI	AAK/397
29	ISAGRO AGROSOLUTIONS KENYA LIMITED	2087-00606	AAK/407
30	JOJEMI AGRIVENTURES LIMITED	953-00600	AAK/411
31	JUANCO SPS LTD	20529, 00200, NBI	AAK/273
32	JUBAILI AGROTEC LTD	980-00100 NBI	AAK/410
33	KAPI LTD	252-20100 NKU	AAK/227
34	KENAGRO SUPPLIERS LTD	12775, 00400 NBI	AAK/391
35	KOPPERT BIOLOGICAL SYSTEMS	41852, NBI	AAK/362

36	LACHLAN (K) LTD	49470,00100 NBI	AAK/312
37	LAIBUTA CHEMICALS LTD	10979,00400 NBI	AAK/342
38	MBAKI AGRIC-INPUTS DISTRIBUTORS LTD	39389-00623 NBI	AAK/414
39	MURPHY CHEMICALS E.A. LTD	20495, 00200,NBI	AAK/108
40	NORBROOK KENYA LTD	1287-00606 NBI	AAK/336
41	OAK MEDICA LTD	17698,00100 NBI	AAK/386
42	OSHO CHEMICAL INDUSTRIES LTD	49916, 00100,NBI	AAK/275
43	ORBIT AGRO CHEMICAL INDUSTRIES LTD	48870,NBI	AAK/121
44	ORGANIX LTD	14494,00800-westl	AAK/281
45	PESTGON LTD	1704-Kitale	AAK/367
46	PESTMATIC LIMITED	27588-00506 NBI	AAK/409
47	RENTOKIL INITIAL KENYA LTD	44360, 00100,NBI	AAK/103
48	ROCKEM LIMITED	47090, 00100-NRB	AAK/314
49	ROTAM SUB-SAHARAN AFRICA	8190,00100, NBI	AAK/345
50	SINERIA KENYA LTD	79777, 00200 NBI	AAK/357
51	SYNGENTA E. A. LTD	30393, 00100, NBI	AAK/226
52	TROPICAL FARM MANAGEMENT	18131-00100 Nairobi	AAK/321
53	TWIGA CHEMICAL INDUSTRIES	30172, 00100, NBI	AAK/102
54	TRANSGLOBAL DISTRIBUTORS LTD	38932-00623	AAK/408
55	ULTRAVETIS E.A. LTD	44096,00100-NBI	AAK/311
56	UNGA FARMCARE E.A	41788-00200	AAK/256
57	WILLOWOOD AFRICA LTD	25475, 00603 NBI	AAK/376
	<b>AFFILIATE MEMBERS</b>		
1	ELDORET PACKERS LTD	4058,ELD	AAK/334
2	HYGROTECH E.A. LTD	41446-00100 NBI	AAK/319
3	KENYA FARMERS ASSOCIATION LTD	35,NKU	AAK/237
4	LESSOS VET. SUPPLIES LTD	1080,ELD	AAK/318
5	NEW DOWN TOWN LTD	61-10303 WANGURU	AAK/374
6	PEST MANAGEMENT ASSOCIATION OF KENYA	13809-00800 NBI	AAK/401
7	FERTILIZER ASSOCIATION OF KENYA	44480-00100 NBI	AAK/404
8	VETERINARY INPUTS SUPPLIERS ASSOCIATION OF KENYA	13809-00100 NBI	
	<b>ASSOCIATE MEMBERS</b>		
1	DEL MONTE KENYA LTD	147 THIKA	AAK/241
2	SIPCAM E.A. LTD	47090, 00100-NRB	AAK/320
3	KENYA AGRICULTURAL AND LIVESTOCK RESEARCH ORGANISATION	57811,00200 NBI	AAK/402
4	ENVIRONMENTAL & COMBUSTION CONSULTANTS	72828,00200 NBI	AAK/340



Agrochemicals Association  
of Kenya



AGROCHEMICALS  
ASSOCIATION OF KENYA

P.O. Box 13809  
00800-Nairobi

Wireless No. 0202464811/812  
Mobile Nos. 0710447777; 0734447777

Email: [info@agrochem.co.ke](mailto:info@agrochem.co.ke)  
[www.agrochem.co.ke/Protect to Provide](http://www.agrochem.co.ke/Protect%20to%20Provide)



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